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SINGLE FAMILY RESIDENCES

e Listings



Active Listings



Minimum List Price \$1.50 M



Maximum List Price \$3.00M



Average List Price \$2.13M



Median List Price \$2.04M



Average Days On Market 67.5



Average Price Per Sq. Ft. \$1,198



Total Active Volume \$21.28M



Closed Sales



Minimum Price Sold \$2.20 M



Closed Sales Last Month

Maximum Price Sold \$2.60M



Average Price Sold \$2.38M



Median List Price \$2.50M



Median Sold Price \$2.35M



Average Days to Sell

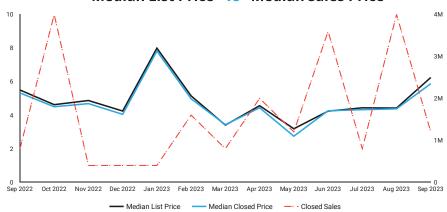


Average Price Per Sq. Ft. \$777

KEY MARKET INDICATORS



Median List Price vs Median Sales Price



| YEAR-OVER-YEAR | | | | |
|------------------------------|----------------------------|---------------------|------------------------------------|--|
| Properties Sold | YTD LAST YEAR 51 | YTD THIS YEAR 39 | % CHANGE ‡ -23.5% | |
| Average Days on Market | 12.63 | 29.74 | 1 135.5% | |
| Total Sold Volume | \$104.11M | \$72.40M | ₽ -30.5% | |
| Minimum Sales Price | \$1.21M | \$977.87K | ⋾ -19.2% | |
| Maximum Sales Price | \$3.43M | \$3.13M | ₽ -8.6% | |
| Average Price Per Sq. Ft. | \$1,043 | \$1,037 | -0.6% | |
| Median List Price | \$2.00M | \$1.79M | ‡ -10.5% | |
| Median Sales Price | \$2.00M | \$1.71M | Į -14.8% | |
| Average Sales Discount | 1.17% | -1.03% | ₽ -2.20% | |

Manhattan Beach

OCT 2023

SINGLE FAMILY RESIDENCES

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Active Listings

53



Minimum List Price \$1.87M



Maximum List Price \$37.00M



Average List Price \$6.43M



Median List Price \$4.19M



Average Days On Market 54.15



Average Price Per Sq. Ft. \$1.619



Total Active Volume \$340.75M



Closed Sales



Minimum Price Sold \$1.50M



Closed Sales Last Month

Maximum Price Sold ΦΟ 75 ΝΛ



\$8.75M



Average Price Sold \$3.75M



Median List Price \$3.20M



Median Sold Price \$3.12M



Average Days to Sell 47.32

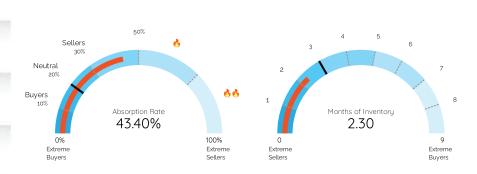


Average Price Per Sq. Ft.

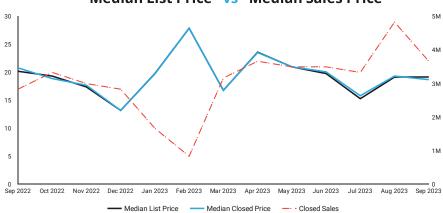
\$1,583

POWERED BY MICRO MARKET MEDIA

KEY MARKET INDICATORS



Median List Price vs Median Sales Price



| Í | | YEAR-OVER- | YEAR | |
|---|------------------------------|--------------------------|--------------------------|---------------------------|
| | Properties Sold | YTD LAST YEAR 195 | YTD THIS YEAR 169 | % CHANGE ↓ -13.3% |
| | Average Days on Market | 23.05 | 39.98 | 1 73.5% |
| | Total Sold Volume | \$780.50M | \$658.37M | ₽ -15.6% |
| 4 | Minimum Sales Price | \$1.30M | \$1.35M | 1 3.8% |
| 1 | Maximum Sales Price | \$16.20M | \$14.50M | ₽ -10.5% |
| | Average Price Per Sq. Ft. | \$1,584 | \$1,512 | ₽ -4.6% |
| T | Median List Price | \$3.30M | \$3.15M | -4.5% |
| | Median Sales Price | \$3.35M | \$3.00M | ■ -10.4% |
| | Average Sales Discount | 2.73% | -1.84% | ‡ -4.57% |

Hermosa Beach

OCT 2023

SINGLE FAMILY RESIDENCES

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ve Listings

Active Listings 19



Minimum List Price \$1.65M



Maximum List Price \$11.90 M



Average List Price \$4.72M



Median List Price \$3.80M



Average Days On Market 102.89



Average Price Per Sq. Ft. \$1,659



Total Active Volume \$89.75M



Closed Sales



Minimum Price Sold \$1.52M



Closed Sales Last Month

Maximum Price Sold \$12.40 M



Average Price Sold \$3.34M



Median List Price \$2.10 M



Median Sold Price \$2.03M



Average Days to Sell 48.73

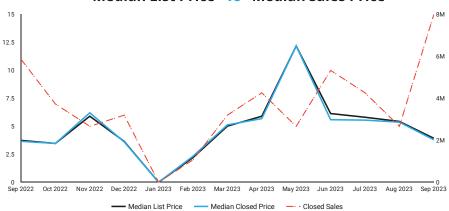


Average Price Per Sq. Ft. \$1,545

KEY MARKET INDICATORS



Median List Price vs Median Sales Price



| YEAR-OVER-YEAR | | | |
|---------------------------|----------------------------|------------------|------------------------------------|
| Properties Sold | YTD LAST YEAR 77 | YTD THIS YEAR 59 | % CHANGE ↓ -23.4% |
| Average Da on Market | ys 29.05 | 57.71 | 1 98.7% |
| Total Sold Volume | \$243.21M | \$245.93M | 1 .1% |
| Minimum Sales Price | \$1.30M | \$1.13M | # -13.1% |
| Maximum Sales Price | \$8.57M | \$18.59M | 117.0% |
| Average Pr Per Sq. Ft. | ice \$1,480 | \$1,596 | 1 7.9% |
| Median List Price | \$2.40M | \$2.70M | 1 2.5% |
| Median Sales Price | \$2.56M | \$2.73M | 1 6.4% |
| Average Sa Discount | les 2.07% | -0.72% | ⋾ -2.79% |

N. Redondo Beach

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SINGLE FAMILY

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ve Listings



Active Listings 18



Minimum List Price \$1.00 M



 $\begin{array}{l} \text{Maximum List Price} \\ \$2.30 M \end{array}$



Average List Price \$1.53M



Median List Price \$1.44M



Average Days On Market 55.72



Average Price Per Sq. Ft. \$947



Total Active Volume \$27.49 M



Closed Sales



Minimum Price Sold \$1.00 M



Closed Sales Last Month

Maximum Price Sold \$3.92M



Average Price Sold \$1.57M



Median List Price \$1.38M



Median Sold Price \$1.42 M



Average Days to Sell 18.83

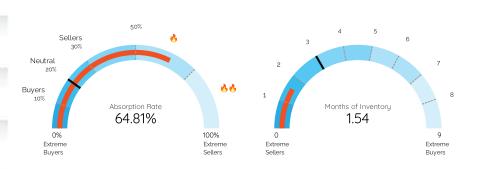


Average Price Per Sq. Ft.

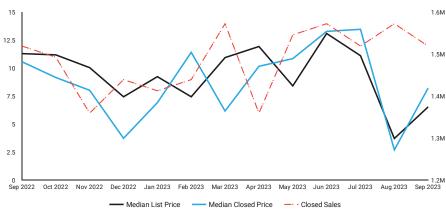


\$928

KEY MARKET INDICATORS



Median List Price vs Median Sales Price



| YEAR-OVER-YEAR | | | | |
|------------------------------|-----------------------------|--------------------------|-----------------------------------|--|
| Properties Sold | ytd last year 113 | YTD THIS YEAR 102 | % CHANGE ‡ −9.7% | |
| Average Days on Market | 15.45 | 29.05 | \$ 88.0% | |
| Total Sold Volume | \$178.51M | \$156.69M | ₽ -12.2% | |
| Minimum Sales Price | \$890.00K | \$900.00K | 1 .1% | |
| Maximum Sales Price | \$3.79M | \$3.92M | \$ 3.3% | |
| Average Price Per Sq. Ft. | \$984 | \$942 | ₽ -4.3% | |
| Median List Price | \$1.42M | \$1.42M | ₹ -0.2% | |
| Median Sales Price | \$1.50M | \$1.46M | ↓ -2.7% | |
| Average Sales Discount | 4.76% | 0.82% | ₽ -3.94% | |

S. Redondo Beach

OCT 2023

SINGLE FAMILY RESIDENCES

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ve Listings

Active Listings

17

Minimum List Price \$1.30 M



Maximum List Price \$6.50M

Average List Price



\$3.11M



Median List Price \$3.00M



Average Days On Market 46.65



Average Price Per Sq. Ft. \$1,109



Total Active Volume \$52.92M



Closed Sales



Minimum Price Sold \$1.24M



Closed Sales Last Month

Maximum Price Sold \$17.50M



Average Price Sold \$3.86M



Median List Price



\$1.75M



Median Sold Price \$1.85M

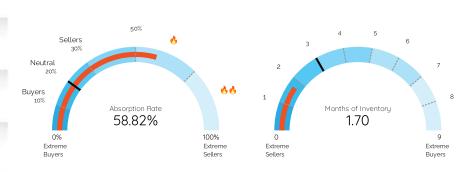


Average Days to Sell 71.33

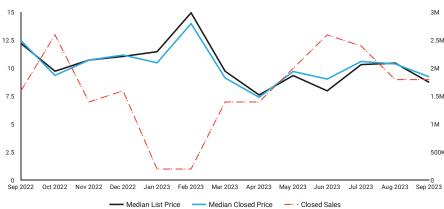


Average Price Per Sq. Ft. \$1.321

KEY MARKET INDICATORS



Median List Price vs Median Sales Price



| YEAR-OVER-YEAR | | | |
|------------------------------|----------------------------|-------------------------|------------------------------------|
| Properties Sold | YTD LAST YEAR 92 | YTD THIS YEAR 69 | % CHANGE ‡ -25.0% |
| Average Days on Market | 13.55 | 28.17 | 1 07.9% |
| Total Sold Volume | \$217.34M | \$178.89M | ₽ -17.7% |
| Minimum Sales Price | \$912.00K | \$866.00K | ⋾ -5.0% |
| Maximum Sales Price | \$7.05M | \$17.50M | 1 48.2% |
| Average Price Per Sq. Ft. | \$1,156 | \$1,212 | 1 4.9% |
| Median List Price | \$1.98M | \$1.77M | I -10.8% |
| Median Sales Price | \$2.17M | \$1.83M | ■ -15.5% |
| Average Sales Discount | 6.56% | 2.47% | -4.09% |

Hollywood Riviera

OCT 2023

SINGLE FAMILY RESIDENCES

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ve Listings



Active Listings 13



Minimum List Price \$1.40 M



\$4.00M



Average List Price \$2.39M



Median List Price \$2.18M



Average Days On Market 24.77



Average Price Per Sq. Ft. \$977



Total Active Volume \$31.03M



Closed Sales



Minimum Price Sold \$1.60M



Closed Sales Last Month

Maximum Price Sold \$17.50M



Average Price Sold \$4.85M



Median List Price \$2.15M



Median Sold Price \$2.35M



Average Days to Sell 89.67



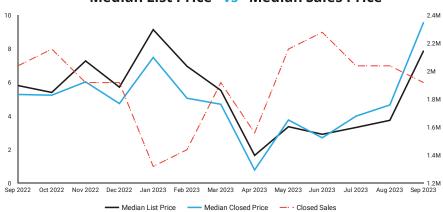
Average Price Per Sq. Ft. \$1.187

POWERED BY MICRO MARKET MEDIA

KEY MARKET INDICATORS



Median List Price vs Median Sales Price



| İ | YEAR-OVER | -YEAR | |
|--------------------------|-------------------------|---------------------|---------------------------|
| Properties Sold | YTD LAST YEAR 60 | YTD THIS YEAR 49 | % CHANGE ↓ -18.3% |
| Average D on Market | | 34.69 | ≜ 84.1% |
| Total Sold Volume | \$127.39M | \$114.44M | ₽ -10.2% |
| Minimum Sales Pric | - 71 1 71 VI | \$999.90K | # -13.1% |
| Maximum Sales Pric | | \$17.50M | 1 48.2% |
| Average P Per Sq. Ft. | 71144 | \$1,052 | 1 0.8% |
| Median List Price | \$1.87M | \$1.63M | ↓ -12.8% |
| Median Sales Pric | \$2.03M | \$1.68M | ≢ -17.6% |
| Average S Discount | ales 5.32% | 1.78% | -3.55% |

Palos Verdes Estates

OCT 2023

SINGLE FAMILY RESIDENCES

Your Branding Here!

ive Listings

Active Listings

42



Minimum List Price \$2.00M



Maximum List Price \$35.00M



Average List Price \$6.70M



Median List Price \$4.05M



Average Days On Market 7212



Average Price Per Sq. Ft. \$1.274



Total Active Volume \$281.25M



Closed Sales



Minimum Price Sold \$1.40 M



Closed Sales Last Month

Maximum Price Sold \$4.00M



. Average Price Sold



Average Price Sold \$2.37M



Median List Price \$2.20M



Median Sold Price \$2.20M



Average Days to Sell 24.08

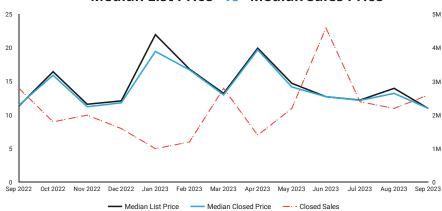


Average Price Per Sq. Ft. \$1,001

KEY MARKET INDICATORS



Median List Price vs Median Sales Price



| YEAR-OVER-YEAR | | | | |
|------------------------------|-----------------------------|--------------------------|------------------------------------|--|
| Properties Sold | ytd last year 124 | YTD THIS YEAR 102 | % CHANGE ‡ -17.7% | |
| Average Days on Market | 25.44 | 28.34 | 11.4% | |
| Total Sold Volume | \$441.64M | \$331.87M | ₽ -24.9% | |
| Minimum Sales Price | \$1.70M | \$1.40M | 4 -17.6% | |
| Maximum Sales Price | \$17.15M | \$12.50M | ≢ -27.1% | |
| Average Price Per Sq. Ft. | \$1,107 | \$1,055 | ₽ -4.7% | |
| Median List Price | \$2.85M | \$2.60M | ⋾ -8.7% | |
| Median Sales Price | \$2.98M | \$2.55M | I -14.3% | |
| Average Sales Discount | 3.23% | -0.73% | ₽ -3.96% | |

Rancho Palos Verdes

OCT 2023

SINGLE FAMILY RESIDENCES

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ive Listings

Active Listings 57



Minimum List Price \$1.00M



Maximum List Price \$12.40 M



Average List Price \$2.69M



Median List Price \$2.05M



Average Days On Market 49.93



Average Price Per Sq. Ft.





Total Active Volume \$153.06M



Closed Sales 17



Minimum Price Sold \$1.24M



Closed Sales Last Month

Maximum Price Sold \$2.65M



Average Price Sold \$1.97M



Median List Price



\$2.00M



Median Sold Price \$1.90M



Average Days to Sell 24.06



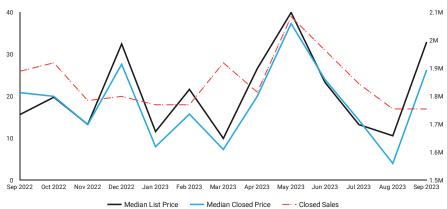
Average Price Per Sq. Ft. \$880

POWERED BY MICRO MARKET MEDIA

KEY MARKET INDICATORS



Median List Price vs Median Sales Price



| į. | | YEAR-OVER- | YEAR | |
|----|------------------------------|-------------------|-------------------|--------------------------|
| | Properties Sold | YTD LAST YEAR 293 | YTD THIS YEAR 212 | % CHANGE ■ -27.6% |
| | Average Days on Market | 18.77 | 29.8 | 1 58.8% |
| | Total Sold Volume | \$626.43M | \$434.66M | ↓ -30.6% |
| 1 | Minimum Sales Price | \$775.00K | \$900.00K | 1 6.1% |
| 1 | Maximum Sales Price | \$8.77M | \$7.75M | ₽ -11.6% |
| | Average Price Per Sq. Ft. | \$866 | \$834 | ₽ -3.7% |
| | Median List Price | \$1.80M | \$1.85M | 1 2.8% |
| | Median Sales Price | \$1.90M | \$1.81M | ₽ -4.6% |
| | Average Sales Discount | 5.98% | 0.17% | -5.81% |

SINGLE FAMILY RESIDENCES

1



Active Listings





Minimum List Price \$3.00M



Maximum List Price \$13.50 M



Average List Price \$6.84M



Median List Price \$5.80M



Average Days On Market 84.6



Average Price Per Sq. Ft. \$1,491



Total Active Volume \$34.21M



Closed Sales



Minimum Price Sold \$2.02M



Closed Sales Last Month

Maximum Price Sold \$5.50M



Average Price Sold



\$4.16M



Median List Price \$5.02M



Median Sold Price \$4.55M



Average Days to Sell 119.5

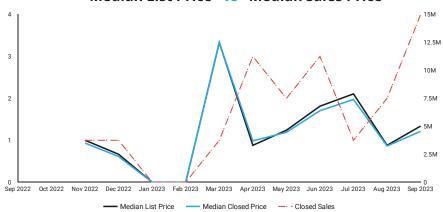


Average Price Per Sq. Ft. \$1.240

KEY MARKET INDICATORS



Median List Price vs Median Sales Price



| YEAR-OVER-YEAR | | | | |
|------------------------------|----------------------------|----------------------------|-----------------|--|
| Properties Sold | ytd last year 16 | ytd this year 16 | % CHANGE | |
| Average Days on Market | 52.5 | 74.63 | \$ 42.1% | |
| Total Sold Volume | \$67.78M | \$80.76M | 1 9.1% | |
| Minimum Sales Price | \$2.60M | \$2.02M | ■ -22.3% | |
| Maximum Sales Price | \$8.00M | \$12.48M | \$ 56.0% | |
| Average Price Per Sq. Ft. | \$1,139 | \$1,171 | 1 2.9% | |
| Median List Price | \$3.95M | \$4.63M | 1 7.2% | |
| Median Sales Price | \$3.94M | \$4.47M | 1 3.3% | |
| Average Sales Discount | -0.98% | -3.92% | ₽ -2.94% | |

Rolling Hills Estates

SINGLE FAMILY RESIDENCES

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Active Listings



Minimum List Price \$1.55M



Maximum List Price

\$6.50M



Average List Price

\$3.58M



Median List Price \$3.57M



Average Days On Market 63.38



Average Price Per Sq. Ft. \$1.014



Total Active Volume \$28.64M



Closed Sales



Minimum Price Sold \$2.10M



Closed Sales Last Month

Maximum Price Sold



\$4.65M



Average Price Sold \$3.39M



Median List Price



\$3.25M



Median Sold Price \$3.08M



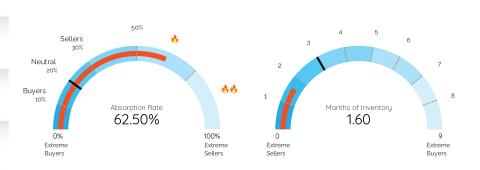
Average Days to Sell 17.25



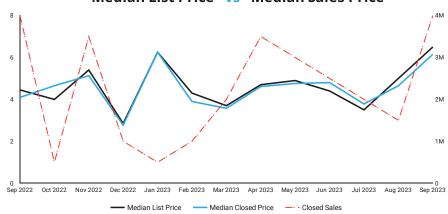
Average Price Per Sq. Ft.

\$961

KEY MARKET INDICATORS



Median List Price vs Median Sales Price



| YEAR-OVER-YEAR | | | | |
|------------------------------|----------------------------|----------------------------|------------------------------------|--|
| Properties Sold | ytd last year 66 | YTD THIS YEAR 40 | % CHANGE ■ -39.4% | |
| Average Days on Market | 14.59 | 38.03 | 1 160.6% | |
| Total Sold Volume | \$200.01M | \$98.43M | ₽ -50.8% | |
| Minimum Sales Price | \$1.25M | \$1.26M | 1 0.8% | |
| Maximum Sales Price | \$6.80M | \$5.00M | ₽ -26.5% | |
| Average Price Per Sq. Ft. | \$928 | \$915 | ₽ -1.5% | |
| Median List Price | \$2.70M | \$2.32M | ↓ -13.8% | |
| Median Sales Price | \$2.80M | \$2.28M | 4 -18.5% | |
| Average Sales Discount | 4.32% | -0.77% | ⋾ -5.10% | |